



AMDOCS CES:  
AMDOCS PARTNER SETTLEMENT SOLUTION



## **ONE SOLUTION FOR ALL LINES OF BUSINESS. WHY SETTLE FOR ANYTHING LESS?**

SETTLEMENT HAS CHANGED. NEW PRODUCTS AND SERVICES OVER DIFFERENT LINES OF BUSINESS MEAN MORE AND MORE PARTNERS, AND MORE COMPLICATED RELATIONSHIPS. AND WITH TRADITIONAL SETTLEMENT SYSTEMS AND RECONCILIATION RELYING HEAVILY ON MANUAL PROCESSES, IT'S DIFFICULT TO MAKE SURE YOUR REVENUES STAY WHERE THEY BELONG – WITH YOUR BUSINESS.

IT MAKES IT HARDER TO BE COMPETITIVE IF YOUR SETTLEMENT SYSTEMS CAN'T SUPPORT ADVANCED, COMPLEX PARTNERSHIPS WITH SOPHISTICATED RATING SCHEMES AND PRODUCTS. AND IT ALSO SLOWS DOWN YOUR ABILITY TO LAUNCH SERVICES QUICKLY INTO YOUR MARKETS SO THAT YOU CAN GENERATE NEW REVENUES AND DELIVER INNOVATIVE SERVICES.

THAT'S WHY WE CREATED THE AMDOCS PARTNER SETTLEMENT SOLUTION. AS AN AUTOMATED SINGLE SYSTEM FOR ALL LINES OF BUSINESS, IT HANDLES EVERY ASPECT OF SETTLEMENT – RANGING FROM INTERCONNECT, ROAMING, CONTENT, DIGITAL ADVERTISING, MVNOS, TO WHOLESALE AND DEALERS. AND WHATEVER YOUR BUSINESS MODEL, ONE SYSTEM CAN HANDLE ALL YOUR SETTLEMENT NEEDS.

## WHY AMDOCS?

- > One partner settlement platform supports all service provider partners
- > Manages the entire partner lifecycle – from registration to financial settlement
- > Proven to work – successfully deployed at over 20 Tier-1 and 2 leading companies worldwide, processing tens of millions of events per day and managing hundreds of partners
- > Amdocs products share the same foundation tools for areas such as integration, monitoring and control, and security, which reduces operational and implementation costs
- > Supports sophisticated content partner settlement

“Amdocs Partner Manager provides one system to manage content, interconnect and roaming partnerships. With Amdocs, we are able to efficiently implement business agreements with content partners, so we can launch new services in the market ahead of the competition.”

CHRISTOS CHRISTOPOULOS  
IT DIRECTOR  
COSMOTE, GREECE

## A COMPLETE SETTLEMENT SOLUTION

Based mainly on **Amdocs Partner Manager**, the solution offers you unified, comprehensive partnership management and settlement throughout the complete partner lifecycle. Amdocs Partner Manager is a stand-alone product for handling different B2B (business-to-business) settlement needs. It manages multiple partners, as well as complicated billing and settlement activities for different types of partners including interconnect, roaming, IP, wholesale, content, digital commerce, MVNOs and dealers. It also offers you electronic reconciliation, high performance re-rating and automated settlement processes.

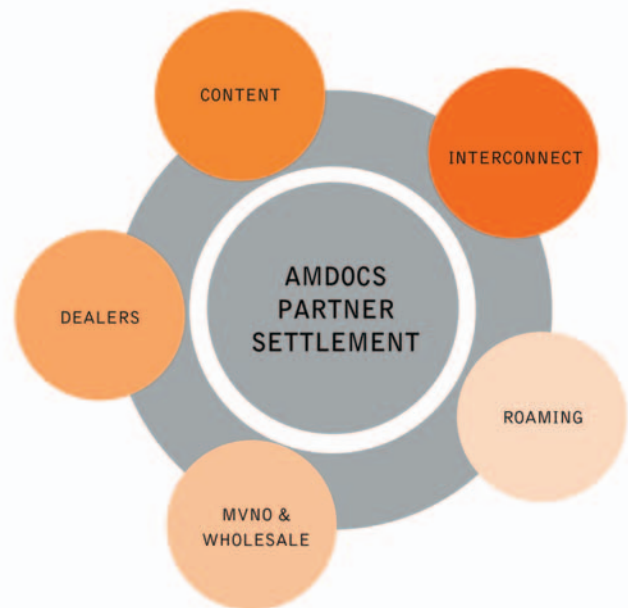
And since our products are modular, you can easily extend the solution to cover **roaming clearing** and end-to-end **digital commerce management**.

By adding **Amdocs Roam Clearing Manager**, you can insource roaming clearing to increase your roaming profits and improve service for your roaming customers. By adding this product, you can manage all aspects of roaming clearing, including TAP-IN RAP-OUT and TAP-OUT RAP-IN processes, files exchange, data validations and automated or assisted RAP handling.

And combined together with the **Amdocs Digital Commerce Manager**, you can create an end-to-end digital commerce solution with advanced settlement capabilities. This gives you a distinct advantage when it comes to managing the large number of relationships involved in providing digital products and services.

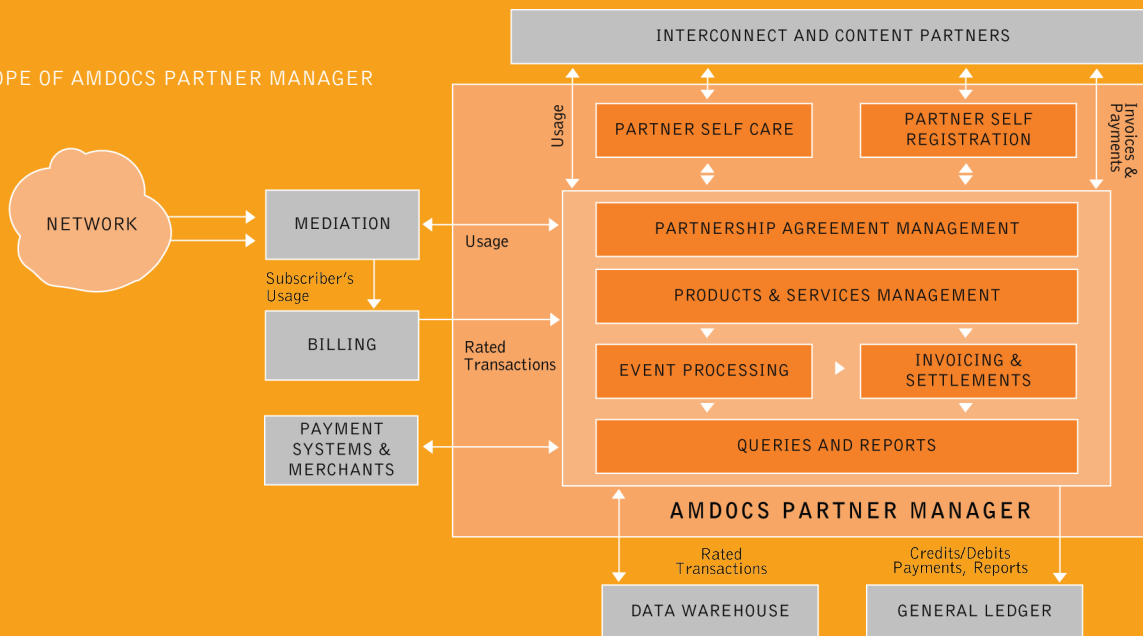
## ADVANCED TECHNOLOGY & ARCHITECTURE

Amdocs Partner Settlement Solution reduces your total cost of ownership through its configurable, production-ready design and optimal storage of billing information. It provides horizontal scalability and high-system availability by allowing you to simply add on hardware as your business grows. In addition to its high-performance processing of high-volume revenue transactions, its open architecture combined with Amdocs proven implementation methodologies means you can benefit from an out-of-the-box implementation in as little as three months. To minimize the time and cost of localization, it supports multiple languages, currencies and tax structures, and provides table-driven rules for localizing settlement and billing processes. And its n-tier architecture and open APIs enable you to integrate it within any environment.



SUPPORTS ALL PARTNERS,  
OVER ALL LINES OF BUSINESS

## THE SCOPE OF AMDOCS PARTNER MANAGER



## MEETING YOUR BUSINESS NEEDS

### MAKE SETTLEMENT PAY

Because Amdocs Partner Settlement Solution supports innovative partner business models, you can benefit from new sources of revenue. It supports the full spectrum of new business models required by different types of partnerships, including wholesale, resale, advertisements and promotion. It manages partner settlement in revenue sharing, sponsorship, commissions and minimum commitment obligations.

### PROVEN TO WORK

You can be confident of the solution's capabilities since we've implemented it at more than 20 market-leading operators where it typically supports hundreds of partners. It also processes tens of millions events per day including voice, IP and content events.

### MANAGE PARTNER AGREEMENTS

Now you can efficiently manage agreement information relating to products, product bundles, rating schemes, discounts, payment and billing terms, as well as partner organizational structures. Its standard template agreements for specific types of partners also help you to shorten your partner recruitment process.

### MANAGE THE ENTIRE PARTNERSHIP CYCLE

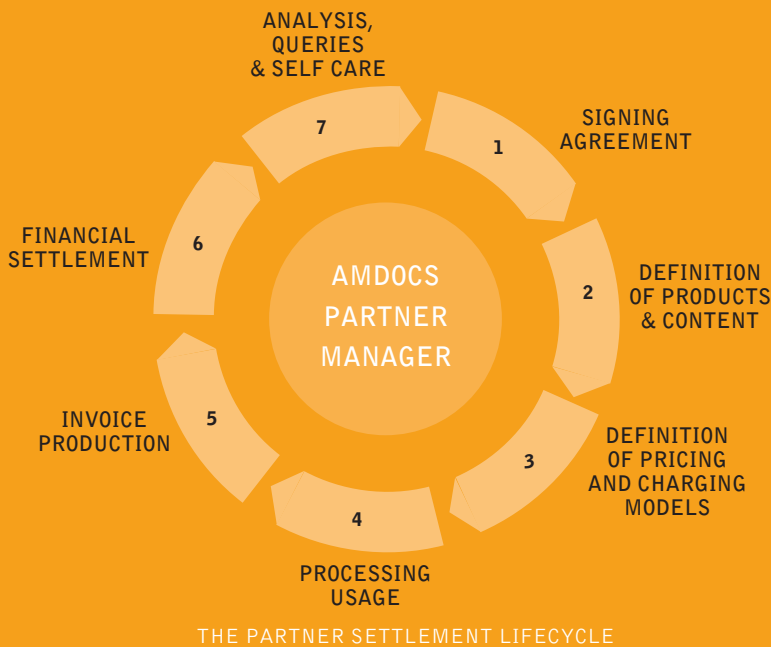
Automated registration, management and tracking processes allow you to improve the efficiency of partner management, as well as reduce your operational costs. And the predefined thresholds and limits – such as credit and payment limits – make sure that your partners meet the terms of their agreements with you.

### KEEP YOUR REVENUES WHERE THEY BELONG

Amdocs Partner Settlement Solution efficiently handles the business-to-business billing requirements between you and your partner. It generates invoices, payment summaries and reconciliation reports, and provides investigative tools to check for discrepancies and errors. It can accept and transfer payments, and manages the total balance between you and your partner. You can also group together invoicing and settlement processes from anywhere in the partner company's hierarchy and present them as one. Increased accuracy in invoices improves your cash-flow forecasting, revenue-stream monitoring and your profitability analysis of your partner agreements.

### MAKE PARTNER SELF-CARE EASY

Self-care capabilities reduce the cost involved in managing multiple partners. Partners can access a complete view of their account information and balance. Drill-down capabilities provide insights on usage details within the invoice, such as details on charge cancellations. Better partner service improves partner satisfaction and attracts new partners. The solution also supports online self-registration for new partners which is a cost-effective way of recruiting more partners to promote a broader selection of services.



“ Amdocs Partner Manager will provide us with the great flexibility that we will need to accommodate new partners and business models.”

VISHANT VORA  
CTO & VICE PRESIDENT  
VODAFONE ROMANIA

## ONE SYSTEM FOR ALL PARTNER AGREEMENTS

### INTERCONNECT AND ROAMING SETTLEMENT

Amdocs Partner Settlement Solution spans the full cycle of the revenue settlement process, fulfilling all of your intercarrier management and settlement needs for interconnect, roaming and wholesale services. Its multiple rates and discounting plans support different interconnect agreements, and it allows you to perform direct and cascade billing arrangements. Services may include incoming, outgoing and transit calls, Intelligent Network (IN) services and leased lines and equipment. Using the bi-directional rating and billing engine, you can prepare partner invoices, perform self-invoicing on behalf of your partners, and calculate the expected invoices from your communication partners.

### CONTENT AND ADVERTISING

Revenue-sharing agreements over content partnerships require flexible product definition in order to rate many types of content. The solution supports different types of business model agreements, including revenue sharing, sponsorship, various rating schemes, minimum commitments and discounts. It also manages the entire process of settlement and reconciliation for intellectual property and royalties – from invoicing through to payment tracking and resolving disputes.

### MVNO AND WHOLESALE

Invoice your MVNO and Wholesale partners using our powerful automated billing functionality. Manage any number of MVNO partners for multi-services: GSM, GPRS, local, and international voice and data services. Use any type of upstream mediation system of your choice. Amdocs Partner Settlement provides the ability to rerate events as often as required to ensure maximum revenue from your wholesale partners based on the latest rates. You can set configurable settlement periods to ensure timely settlement according to individual MVNO. And it also provides the most optimized storage for events in case of extended settlement periods and disputes.

### DEALER COMMISSION

Dealership agreements are based on various parameters, including number of subscriptions, subscriber type and equipment type, as well as subscriber usage. With Amdocs Partner Settlement Solution, you can simultaneously define several commission schemes and commission rates for the same products and sales channels, as well as manage rewards. You can also manage dealers and internal sales force commissions using organizational hierarchies, and both you or your dealers can view the commissions earned at any point throughout the month.

If you'd like to find out more about the Amdocs Partner Settlement Solution, please visit [www.amdocs.com](http://www.amdocs.com) or contact your Amdocs sales representative

**ABOUT AMDOCS**

Amdocs is the market leader in customer experience systems innovation, enabling world-leading service providers to deliver an integrated, innovative and *intentional customer experience*<sup>™</sup> – at every point of service. Amdocs provides solutions that deliver customer experience excellence, combining the software, service and expertise to help its customers execute their strategies and achieve service, operational and financial excellence.

A global company with revenue of \$2.84 billion in fiscal 2007, Amdocs has over 16,000 employees and serves customers in more than 50 countries around the world.

For more information, visit Amdocs at [www.amdocs.com](http://www.amdocs.com).

Amdocs has offices, development and support centers worldwide, including sites in:

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UNITED STATES

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CHINA

INDIA

JAPAN

THAILAND

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POLAND

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