

LAUNCHING AN MVNO MADE EASILY



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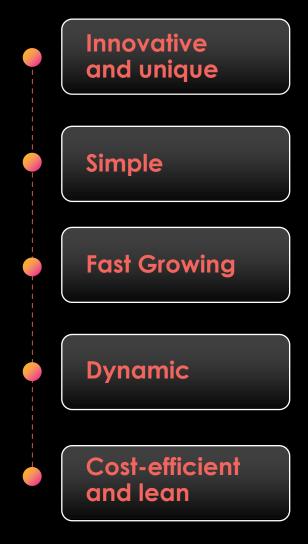
Digital MVNO brands: a secure growth opportunity

MUCMO

212 sub-brands in 2022 (8% YoY growth) 16.4% of operators worldwide use sub-brands (+0.6 p.p.)

The success of digital brands even in saturated market is explained by:

- High customer satisfaction
- Nimble operations
- Innovation they do things differently
- Digital inside
- Speed is everything





MVNOs needs

Business need

Solution

Fast time-to-market





Packaged customer journeys and business processes; extensive business configurations to empower business users

Business flexibility





Efficiency of sharing a strong product with rich functionality, driven by business configurations and open APIs instead of code customizations

High scalability (technical and business)





Extensive use of cloud-native services for high elasticity, telco-grade core for scale

Cost structure to meet the business model



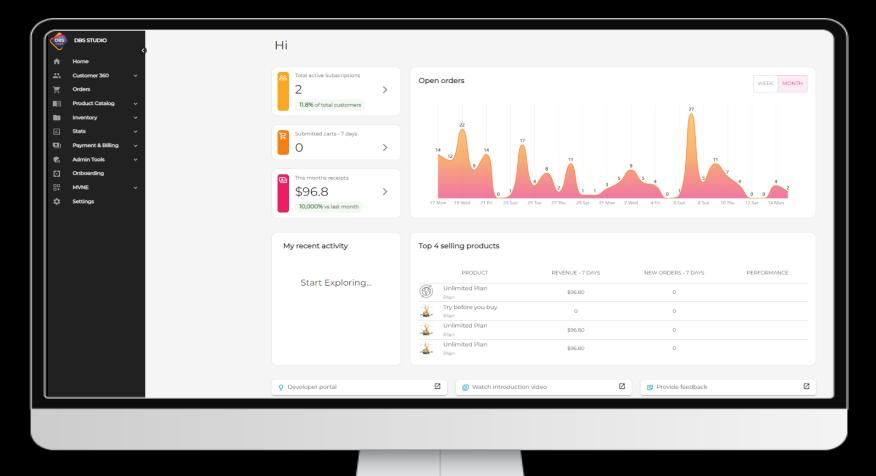


Low setup fee and pay-as-you-grow model supported by cloud infrastructure



Introducing the Amdocs ConnectX

A platform covering all your MNVO needs





Introducing the Amdocs ConnectX

- Transfer units
- ✓ Omni-Channel Commerce
- ✓ Real-Time Balances
- ✓ Churn Prediction
- Awards

- Refunds
- Receipts
- ✓ Social Media Login
- ✓ Customer 360ViewCustomer Identity
- ✓ Verification (KYC)



- ✓ Shipment & Logistics
- ✓ Customer Interactions
- ✓ Upsells
- Mobile Number Portability

- Next Best Offer / Next Best Action
- Payments

- ✓ Case & Incident Management
- ✓ Digital Shopping Cart
- ✓ Customer Communications

- ✓ eSIM
- Data as Currency
- ✓ Online Rating& Charging
- ✓ Groups & Sharing Pools
- Campaigns & Promotions

- ✓ Loyalty Points
- ✓ Bring a Friend
- ✓ Inventory Management
- Customer Consent



PLATFORM benefits











Rich capabilities Manage by configuration Pre-built customer journeys for quick onboarding

Cloud-native, deployed on AWS



Multi-tenancy



Certified TM Forum Open APIs, segregated data



Fully managed with optional add-on services



Self managed by business users











The Amdocs platform also serves MVNEs.

Case study: Melon Digital South Africa



Fast business changes and decision-making enablement











Why choose the Amdocs connectX?

- We're #1 telco operations
- Strategic AWS partner

- Unmatched price/capabilities
- We understand your business
- Rich eco-system

- >35 years of experience
- We always deliver
- Strong BSS and business know-how



- Cloud-native serverless architecture
- TMF Open APIs (certified)
- Read-made mobile app
- Enhanced security
- End to end digital experience out of the box
- 5G
- Multi-play, Multi-LoB
- Loyalty, etc.

- Try&buy
- Complete pre-built processes set
- Self-service for business, dev
- Services support (as needed



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